









## YELLOW SPRINGS, OHIO HOUSING NEEDS ASSESSMENT

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Bowen National Research

January 16, 2018



## Scope Of Work

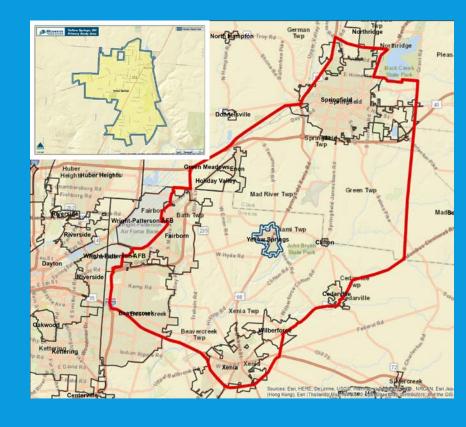


- Demographic Characteristics and Trends
- Economic Conditions and Activities
- Existing Housing Stock Costs, Performance, Conditions and Features
- Various "Other" Housing Factors (such as Crime, Proximity to Community Services, Development Opportunities, etc.)
- Input from Community Stakeholders and Area Residents
- Quantifiable Demand Estimates of Housing Product
- Established Housing Priorities and Strategies



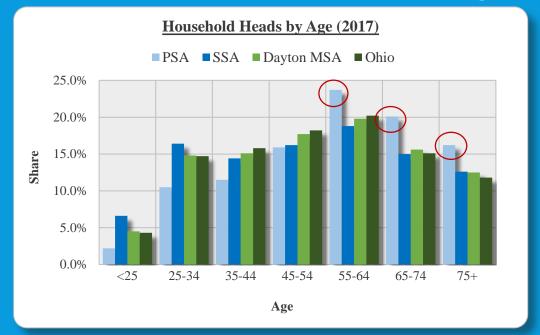
## Geographic Study Area Focused On Yellow Springs (Primary Study Area)

- Primary Study Area (PSA) Yellow Springs
- Secondary Study Area (SSA) Surrounding Areas (Springfield, Xenia, Beavercreek, and Fairborn)
- Dayton Metropolitan Statistical Area (Dayton MSA) – Montgomery, Greene and Miami Counties



### Demographic Composition of Yellow Springs Consists of a *Large Portion* of *Seniors*

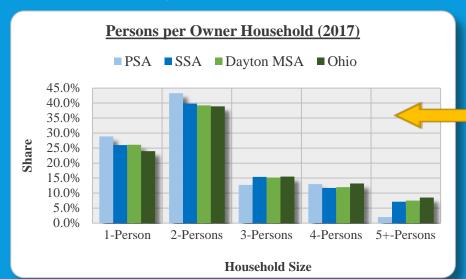
- The Median Age of the Yellow Springs *Population* is 50.1, which is higher than the SSA (37.3), Dayton MSA (40.3), and Ohio (39.9).
- The largest share (23.7%) of *households* in Yellow Springs is among those between the ages of 55-64, with the next largest shares among those b/w the ages of 65-74 (20.1%) and age 75+ (16.2%).
- More than half (60%) of all households are age 55 and older.

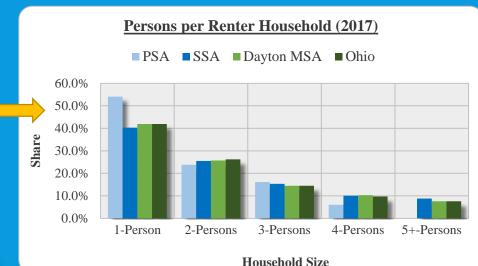




## Yellow Springs has Disproportionately High Shares of **Smaller Household Sizes** and Very **Few Larger Family** Households

- One-& Two-person Households
   Represent Over Three-Fourths (77.9%) of all Renter Households.
- Four-Person or Larger Households Represent only 6.0% of All Renters.
- Lack of Larger Family Renter Households Likely Impacted by Lack of Supply & Affordability.

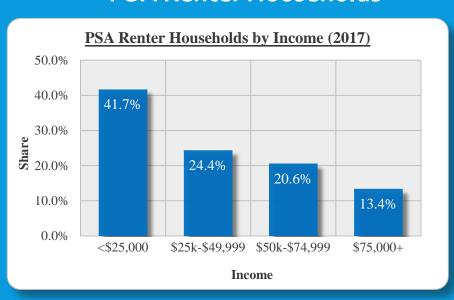




- Just Over Three-Fourths (72.2%) of Owner Households are Comprised of One- or Twoperson Households.
- Five-Person+ Households Represent only 2.0% of All Owner Households.
- The Lack of Available For-Sale Housing is Likely Limiting the PSA's Ability to Retain and Attract Certain Households.

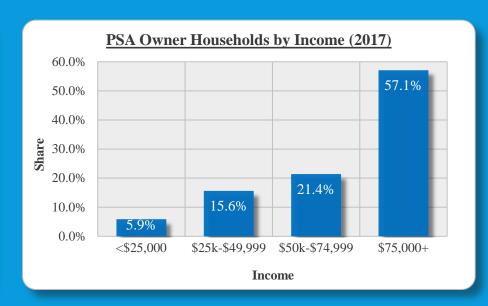
# Yellow Springs Consists of a Large Portion of Low-Income Renter Households and High-Income Owner Households

#### **PSA Renter Households**



Two-Thirds (66.1%) of Renter Households Earn Below \$50k

#### **PSA Owner Households**

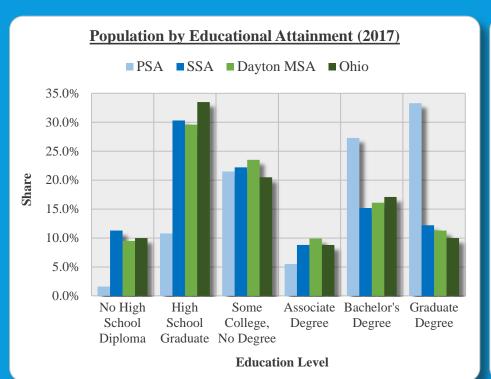


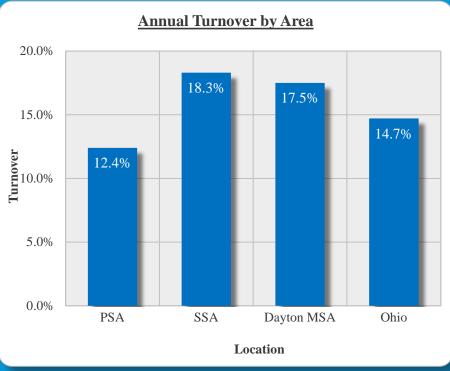
Well Over Half (57.1%) of <u>Owner</u> Households Earn Above \$75k

## Yellow Springs Consists of **Highly Educated**, **Long-Term** Residents

Approximately *two-thirds* (66.1%) of PSA residents have received a *college degree*, *1.6% Do Not Have H.S. Degree* 

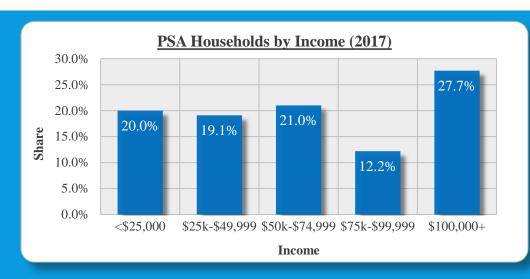
Only 12.4% of people change residences annually in Yellow Springs; As such, the PSA is considered to be very stable.

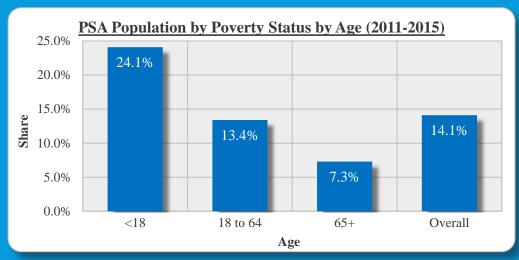




# Most Yellow Springs Households Earn \$50K+, Yet Nearly One-Fourth of All Children Live in Poverty

- ➡ Majority (60.9%) of Yellow Springs Households Earn Above \$50k Annually, with Greatest Share (27.7%) Earning Above \$100k.
- Of the 651 people under the age of 18 within the PSA, 157 or 24.1% live in poverty. With nearly a quarter of the PSA's children living in poverty, the market likely has many family households suffering from poverty.

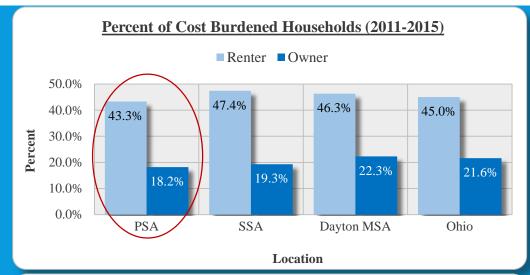


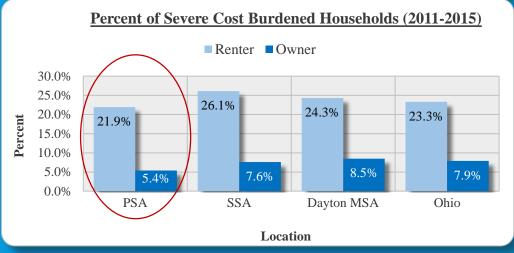


### Many Yellow Springs Residents are Housing Cost Burdened

Cost Burdened Households are Those Paying Over 30% of Income Towards Housing Costs.

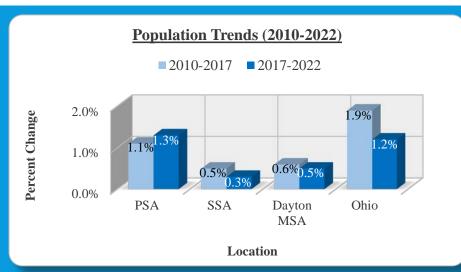
Severe Cost Burdened
Households are Those Paying
Over 50% of Income Towards
Housing Costs.

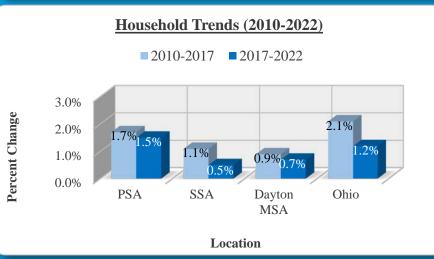




## Yellow Springs is **Projected** to Experience Positive Demographic **Growth**

- Yellow Springs is Experiencing a Growing Demographic Base, Increasing at a More Rapid Rate than Surrounding Areas and Region Over Past Seven Years (2010-2017).
- The Village is Expected to Experience an *Increase in Population* (47, 1.3%) and Households (26,1.5%) Between 2017 and 2022.
- The Projected Household Growth Will *Increase Demand* for Housing in Yellow Springs.

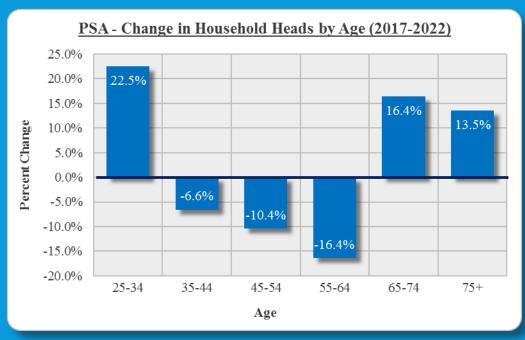




## Projected Demographic Trends for Yellow Springs Indicate that the Base Of **Seniors** and **Millennials** Will **Increase** Over the Next Few Years

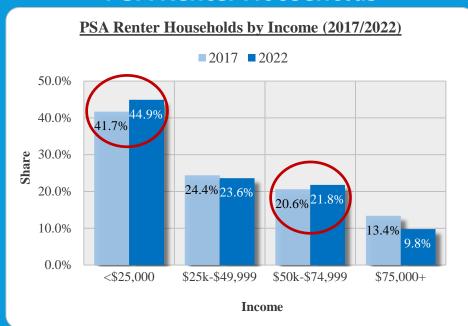
- Millennials between ages 25 and 34 are projected to increase by 40 (22.5%) households between 2017 and 2022.
- The greatest growth (number) is projected to occur among households ages 65 and 74, adding 56 (16.4%) households.
- Opportunities exist for seniororiented housing (empty nesters) and for young professional's housing (including commuters).

#### **PSA Household Heads by Age**

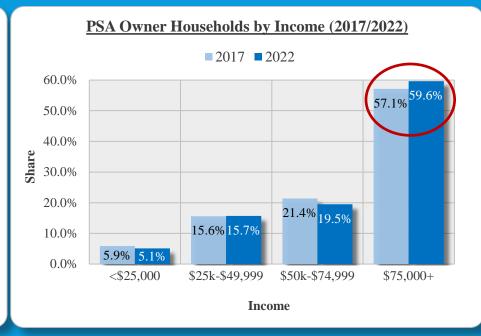


# Projected Growth to Occur among Low- & Moderate-Income Renter Households and High-Income Owner Households





#### **PSA Owner Households**



Most projected <u>renter</u> growth to occur among households earning under \$25k (23 households) and between \$50k-\$75k (9 households)

Projected <u>owner</u> growth to occur among households earning \$75k + (35 households)

## Yellow Springs Racial Composition is Becoming Less Diverse

80.0%

70.0% 60.0%

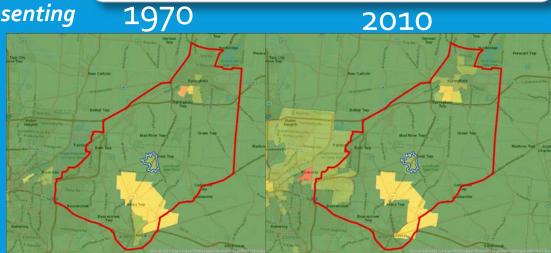
50.0%

40.0% 30.0%

> 20.0% 10.0%

> > 0.0%

- Between 1970 and 2010, the Share of *Minorities* has *Declined from 27.4% to* 20.6%.
- The Number of Minorities in Yellow Springs has Declined from 1,286 in 1970 to 719 in 2010, representing a decline of 567 (44.1%).
- The Number of Yellow Springs Residents
  Identifying as "White Alone" Comprised
  79.4% of All Persons in 2010, Representing
  a 40-year high.



Population by Race (1970-2010)

■ 1970 ■ 1980 ■ 1990 ■ 2000 ■ 2010

Race

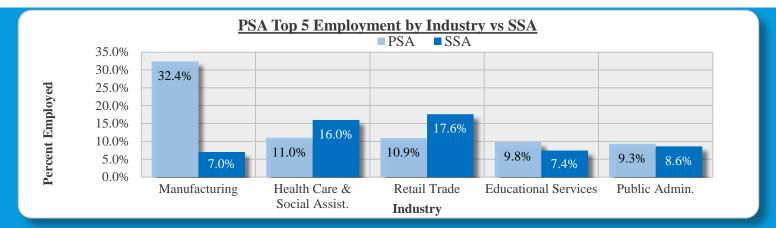
-27.4% 24.8% 25.0% 22.7% 20.6%

**Minorities** 

72.6% 75.2% 75.0% 77.3% 79.4%

White Alone

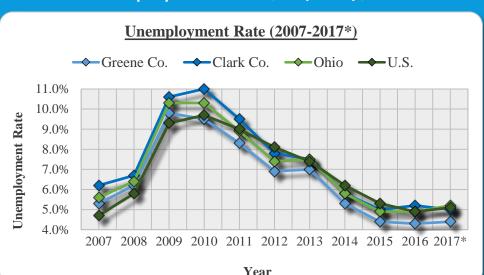
## Employment Base of Greene County is Generally Well **Balanced** and **Growing**



Greene County Total Employment (2007-2017)

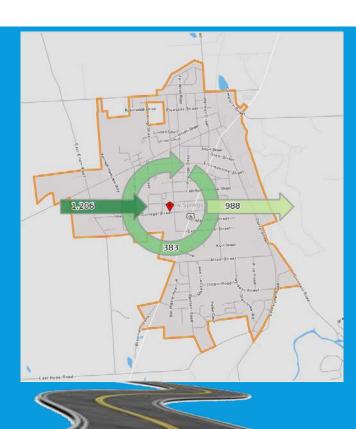
#### **Greene County Total Employment (2007-2017\*)** 79,000 78,000 77,000 Fotal Employed 76,000 75,000 74,000 73,000 72,000 71.000 2013 2015 2017\* 2007 2009 2011 Year

Unemployment Rate (2007-2017)



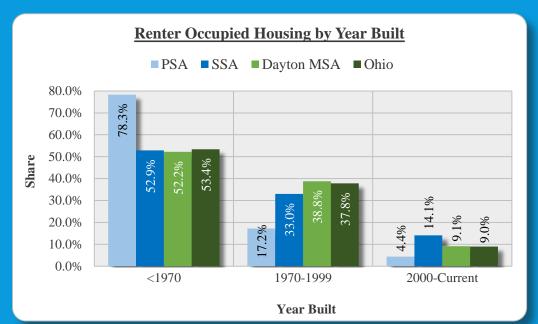
## Large Number of **Commuters** Represents a Development **Opportunity**

- ⇒A total of 988 workers leave Yellow Springs for employment during the day.
- **21,206** *people* that work in Yellow Springs commute from outside of Yellow Springs.
- This daily inflow of 1,206 workers represents an *opportunity to develop housing* to "capture" these workers (including *workforce housing*)



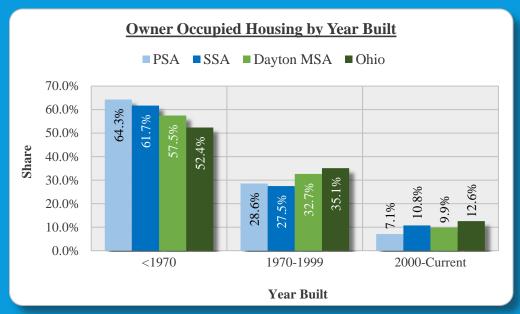
## Yellow Springs' **Rental Housing** Stock is Much **Older** than Other Areas

- ⇒ A Large Majority (78.3%) of rental housing supply in the PSA was built prior to 1970 (Compared with Half of Product in Other Areas).
- **Only** an estimated **26** (4.4%) rental housing units in the PSA have been added **since 2000**.
- Many of the rentals are reaching an age that requires repairs and/or modernization.



## Yellow Springs' Owner Housing Stock is Slightly Older than Other Areas

- Nearly two-thirds (64.3%) of the owner-occupied housing stock in the PSA was constructed prior to 1970.
- ACS data indicates that just over 7% of the owner-occupied housing stock in the PSA was constructed since 2000.
- The property that some of the homes are reaching a stage that requires repairs and/or modernization.



## Inventory of Multifamily Rental Housing in Yellow Springs Indicates Limited Availability

#### **Multifamily Rental Housing Inventory**

PSA (Yellow Springs)					
	Projects	Total	Vacant	Occ.	
Project Type	Surveyed	Units	Units	Rate	
Market-rate	9	123	4	96.7%	
Subsidized	4	114	0	100.0%	
Total	13	237	4	98.3%	

- The **PSA** offers a **limited amount of product** types as compared the to SSA.
- Only 4 vacancies (98.3% occupancy) among the 237 multifamily rental units surveyed in *PSA*
- Multifamily rental units in the SSA are 97.8% occupied.
- Renters seeking multifamily rentals have difficulty finding available units, specifically in the PSA.

SSA (Surrounding Area)					
	Projects	Total	Vacant	Occ.	
Project Type	Surveyed	Units	Units	Rate	
Market-rate	53	7,784	224	97.1%	
Market-rate/Tax Credit	1	168	0	100.0%	
Market-rate/Subsidized	1	110	0	100.0%	
Market-rate/Tax Credit/Subsidized	1	60	0	100.0%	
Tax Credit	10	447	0	100.0%	
Tax Credit/Subsidized	5	481	18	96.3%	
Subsidized	20	1,874	3	99.8%	
Total	91	10,924	245	97.8%	



### Surveyed Market-Rate Apartments

65 Market-Rate Multifamily Projects Surveyed in Region, 9 are in Yellow Springs.

PSA (Yellow Springs)					
Bedroom	Baths	Units	Median Collected Rent		
One-Br.	1.0	50	\$505		
Two-Br.	1.0	34	\$695		
Two-Br.	1.5	23	\$650		
Three-Br.	1.5	16	\$795		
Total Mar	ket-rate	123	-		

- ⇒PSA and SSA offer a *variety* of bedroom types, Though *More Choices in SSA*.
- **Only 16** three-bedroom multifamily rental units in *PSA*, *Families* have *Few choices* in market.
- Only Four Vacant market-rate units in PSA

SSA (Surrounding Area)					
Bedroom	Baths	Units	Median Collected Rent		
Studio	1.0	232	\$450		
One-Br.	1.0	2,781	\$575		
One-Br.	1.5	20	\$560		
One-Br.	2.0	26	\$640		
Two-Br.	1.0	1,876	\$649		
Two-Br.	1.25	9	\$799		
Two-Br.	1.5	662	\$769		
Two-Br.	2.0	1,267	\$986		
Two-Br.	2.5	378	\$889		
Three-Br.	1.0	38	\$819		
Three-Br.	1.5	72	\$755		
Three-Br.	2.0	328	\$810		
Three-Br.	2.5	214	\$1,025		
Total Mai	rket-rate	7,903	-		

- Rental Rates of Units in PSA are Generally Comparable to Rents in the SSA
- ⇒ PSA has no multifamily supply built comparable to modern-day rental housing standards (e.g. quality, design, features, and amenities).

### Surveyed Tax Credit Apartments

Tax Credit Units Serve Low-Income Households Earning up to 60% of Area Median Income

SSA (Surrounding Area)					
			Median		
Bedroom	Baths	Units	<b>Collected Rent</b>		
Studio	1.0	4	\$485		
One-Br.	1.0	222	\$515		
Two-Br.	1.0	145	\$500		
Two-Br.	2.0	37	\$769		
Three-Br.	1.0	13	\$506		
Three-Br.	1.5	56	\$506		
Three-Br.	2.0	44	\$873		
Four-Br.	1.5	44	\$600		
Four-Br.	2.0	102	\$631		
Total Ta	ax Credit	667	-		

VACANCY

- There are **no** Non-Subsidized **Tax Credit Units** in the Yellow Springs, Yet 667 in SSA.
- The Inventory of Tax Credit Units Offers a Diverse Selection of *Bedroom Types* to Meet the Needs of a *Variety* of *Household Types*.
- **None** of the Surveyed Tax Credit Units in SSA are *Available*.
- → Most Tax Credit Projects in SSA Have Wait Lists, Longest with 120 Households.
- Rents of Tax Credit Units are Similar to Market-Rate, But are Generally Newer, Better Quality, and Offer More Amenities.

#### Surveyed Government-Subsidized Apartments

#### Government-Subsidized Housing Serves Households Earning Up To 50% of AMHI

PSA - Government-Subsidized						
Bedroom Baths Units Distribution % Vacant						
One-Br.	1.0	76	66.7%	0.0%		
Two-Br.	1.0	20	17.5%	0.0%		
Three-Br.	1.0	16	14.0%	0.0%		
Four-Br.	1.0	2	1.8%	0.0%		
Tot	al Subsidized	114	100.0%	0.0%		

All	subsid	ized	n	nultifa	amily
proc	luct in	PSA	is	осси	pied,
with	long	wa	it	lists	for
avai	lable ur	nits.			

SSA – Government-Subsidized Tax Credit						
Bedroom Baths Units Distribution % Vacant						
One-Br.	1.0	182	44.3%	1.6%		
Two-Br.	1.0	98	23.8%	9.2%		
Three-Br.	1.5	94	22.9%	5.3%		
Four-Br.	2.0	37	9.0%	2.7%		
Total Subsidiz	ed Tax Credit	411	100.0%	4.4%		

Subsidized	product	in	PS	A
has a <i>good</i>	<i>mix</i> of pr	odu	ct k	by
bedrooms,	able to	ser	ve	a
<i>variety</i> of h	ousehold	s siz	zes.	

10(01 30031012	ea ran ereare	4	100.070	4.4.4
	SSA - Gover	nment-Sເ	ıbsidized	
Bedroom	Baths	Units	Distribution	% Vacant
Studio	1.0	162	8.3%	0.0%
One-Br.	1.0	1,074	55.3%	0.3%
Two-Br.	1.0	298	15.3%	0.0%
Two-Br.	1.5	102	5.2%	0.0%
Two-Br.	2.0	18	0.9%	0.0%
Three-Br.	1.0	61	3.1%	0.0%
Three-Br.	1.5	146	7.5%	0.0%
Three-Br.	2.0	36	1.9%	0.0%
Four-Br.	1.5	3	0.2%	0.0%
Four-Br.	2.0	41	2.1%	0.0%
Five-Br.	1.5	2	0.1%	0.0%
Tot	al Subsidized	1,943	100.0%	0.2%

Delike the PSA, the SSA has a broad mix of product by bedroom types and can serve variety of household sizes. Most subsidized housing in the SSA is also occupied (18 of 21 vacancies in 1 project).

#### Non-Conventional Rentals



PSA						
Renter Occupied Housing by Units in Structure						
Units in Structure Total Units Percent						
1 to 4 Units*	480	82.9%				
5 or More Units	99	17.1%				
Total	579	100.0%				





Gross Rents						
	PS	SA	SSA			
	# of	% of	# of	% of		
Gross Rent	Units	Units	Units	Units		
Less than \$300	54	9.3%	1,766	6.0%		
\$300 to \$499	19	3.3%	3,069	10.5%		
\$500 to \$749	156	26.8%	10,028	34.3%		
\$750 to \$999	112	19.2%	7,318	25.0%		
\$1,000 to \$1,499	154	26.5%	4,311	14.7%		
\$1,500 to \$2,000	1	0.2%	1,097	3.8%		
\$2,000 and Higher	0	0.0%	385	1.3%		
No Cash Rent	86	14.8%	1,270	4.3%		
Total	582	100.0%	29,244	100.0%		

- Non-conventional rentals comprise a notable portion of the rental housing stock in the PSA (Yellow Springs), as evidenced by that fact the rental occupied units within structures with one to four units represent 82.9% of all renter-occupied units.
- The largest share of rental units in the PSA have rents that fall between \$500 and \$749, which comprise 26.8% of all rental units. A nearly equal share (26.5%) of PSA rental units have rents between \$1,000 and \$1,499. Very few rentals have rents below \$500 or above \$1,499.

## Airbnb



Airbnb is used to Describe Short-Term Rentals, Typically Pertaining to a Room, Unit or House that is Rented Temporarily (Often for a Week or Weekend) By an Owner-Occupant.

- According to Airbnb.com, there are 24 available short-term rentals within the village limits of Yellow Springs.
- Nearly three-fourths of the short-term rentals include studio and one-bedroom units, which primarily house one or two persons.
- These rentals range from \$50 to \$179 per night, with a \$97 per night average rate. Some rentals list a higher rate for weekend nights, ranging from \$60 to \$150 per night or an average of \$116. (Equates to minimum \$1,500/month rent).

	Nightly Rate	Weekend Rate (per Night)
Rate Range	\$50-\$179	\$60-\$150
Average Rate	\$97	\$116



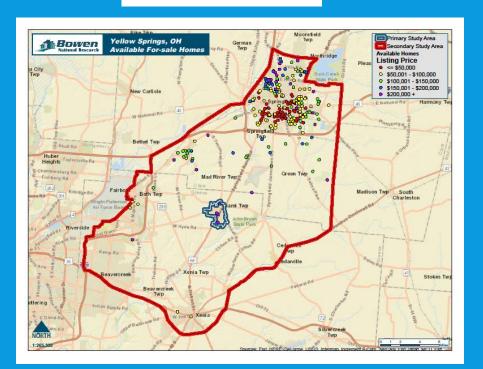
Most Airbnb Property Owners Indicated That Such Rentals Are Not Made Available Year Round and are Not a Viable Long-Term Housing Solution.

## For Sale Housing-Overall

PSA - Owner For-Sale/Sold Housing Supply				
Type	Homes	<b>Median Price</b>		
Available	4	\$244,500		
Sold*	34	\$186,250		
Source: WRIST, Inc. a	nd Realtor.com			

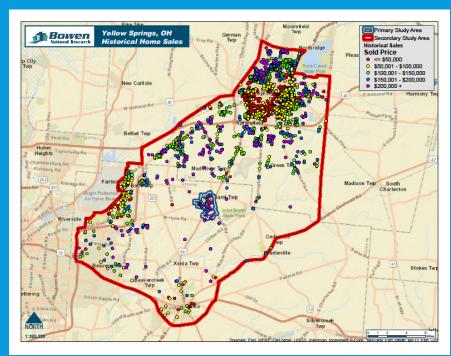
Avai	labl	le	Ho	m	es

\*Sales from January 2014 and October 2017



SSA - Owner For-Sale/Sold Housing Supply					
Type	Homes	V	ledian Price		
Available	262		\$79,900		
Sold*	2,936		\$82,900		
Source: WRIST, Inc. and Realtor.com *Sales from January 2014 and October 2017					

#### **Sold Homes**



## For Sale Housing-Historical Sales



PSA –	Sales History by Price
(January	y 2014 to October 2017)

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	Homes	%	Avg.		
Sale Price	Sold	Supply	DOM		
< \$100k	2	5.9%	169		
\$100k-\$149k	4	11.8%	106		
\$150k-\$199k	13	38.2%	54		
\$200k-\$249k	5	14.7%	41		
\$250k-\$299k	7	20.6%	93		
\$300k+	3	8.8%	36		
Total	34	100.0%	72		

### SSA — Sales History by Price (January 2014 to October 2017)

	Homes	%	Avg.
Sale Price	Sold	Supply	DOM
< \$100k	1,758	59.9%	93
\$100k-\$149k	602	20.5%	85
\$150k-\$199k	315	10.7%	89
\$200k-\$249k	128	4.4%	85
\$250k-\$299k	78	2.6%	105
\$300k+	55	1.9%	140
Total	2,936	100.0%	92



- Largest Share (38.2%) of Homes Sold in PSA were priced b/w \$150k-\$199k, While Most (44.1%) Homes Priced Above \$200k.
- Average Number of Days On Market (DOM) of the PSA was Only 72, Which is Faster than the SSA (92) and Indicative of a Strong Housing Market.

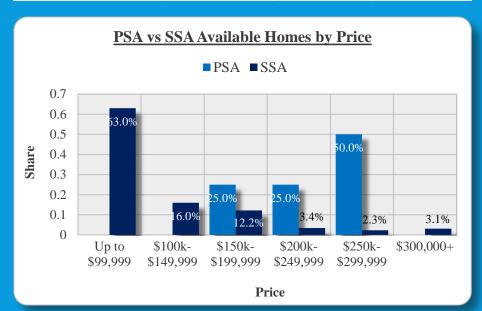
## For Sale Housing-Available Listings



PSA — Available For-Sale Housing by Price (As of October 2017)						
Sale Price	Homes	Homes % Avg.				
Sale Price	Sold	Supply	DOM			
< \$100k	-	-	-			
\$100k-\$149k	-	-	-			
\$150k-\$199k	1	25.0%	22			
\$200k-\$249k	1	25.0%	121			
\$250k-\$299k	2	50.0%	122			
\$300k+	-	-	-			
Total	4	100.0%	97			

SSA – Available For-Sale Housing by Price (As of October 2017)					
	Homes	%	Avg.		
Sale Price	Sold	Supply	DOM		
< \$100k	165	63.0%	110		
\$100k-\$149k	42	16.0%	79		
\$150k-\$199k	32	12.2%	86		
\$200k-\$249k	9	3.4%	85		
\$250k-\$299k	6	2.3%	122		
\$300k+	8	3.1%	83		
Total	262	100.0%	101		

- Very Few Homes Available for Purchase in the PSA.
- ⇒ Far Greater Number and *Diversity* of *Available* For-Sale Housing in *SSA*.
- → PSA at a Competitive Disadvantage with Surrounding Areas in its Ability to Attract Potential Residents Seeking For-Sale Housing.



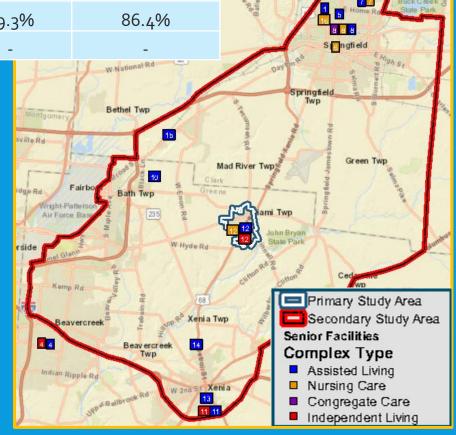
## Senior Care Housing

Surveyed Senior Care Facilities					
Project Type	Projects	Beds	Vacant	Occupancy Rate	National Occupancy Rate
Independent Living	4	80	6	92.5%	92.4%
Congregate Care	2	129	25	80.6%	-
RCF/Assisted Living	14	712	87	87.8%	90.6%
Nursing Homes	6	466	50	89.3%	86.4%
Total	26	1,387	168	-	_

Base Monthly Rates				
Project Type Proje	Sleeping Room			
Independent Living	\$635*-\$3,200			
Congregate Care	\$670-\$3,246			
RCF/Assisted Living	\$2,098 - \$7,543**			
Nursing Homes	<b>\$5,</b> 688- <b>\$</b> 8.760			

<sup>\*</sup>Requires \$180,000 entrance/endowment deposit

Vacancies among the independent and nursing home beds may indicate limited demand in Yellow Springs, yet no available assisted living beds.



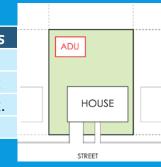
<sup>\*\*</sup>Alzheimer's (Memory Care) units also available at pricing of \$4,350 to \$10,182

### Accessory Dwelling Units (ADUs) & Lot Splitting

#### **Accessory Dwelling Units**

- There have been **8 permitted ADUs** in the Village b/w 2015 and 2017.
- The addition of 8 new housing units, represents **0.4%** of the entire Yellow Springs housing stock.
- → ADUs should be considered part of a larger, long-term housing strategy.

Location of Permitted Accessory Dwelling Units				
319 Allen Street	1108 Xenia Avenue			
401 S. High Street	1118 Livermore Street			
150 Railroad Street	423 West Limestone St.			
121 East Davis Street	740 Dayton Street			



#### **Lot Splitting**

- There have been 6 lot splits in the Village between 2015 and 2017.
- Recent lot splits in Village have resulted in the creation of **7** new lots.
- While small in number, the creation of new lots helps create new development opportunities in Village.

Location of Lot Splitting			
Address	Details		
745 Dayton Street	1 lot split into 2 lots		
Corry & Allen Street	1 lot split into 2 lots		
Corry Street	1 lot split into 2 lots		
1126 Livermore Street	1 lot split into 3 lots		
412 Allen Street	1 lot split into 2 lots		
115 N. High Street	1 lot split into 2 lots		

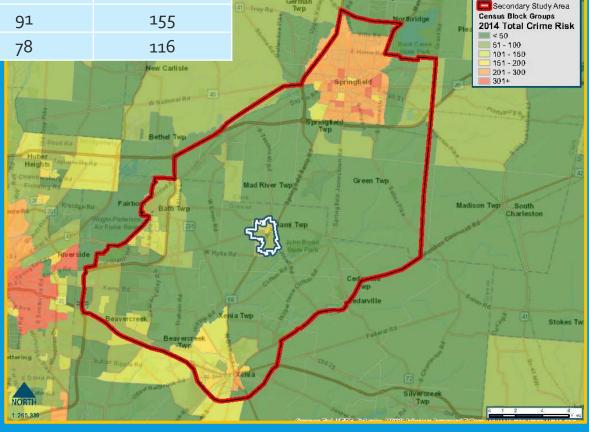


## Yellow Springs **Crime** Risks Index is **Low**, Which Should Be Promoted

	Total Crime	Personal Crime	Property Crime
PSA	87	37	122
SSA	141	104	141
Combined (PSA & SSA)	141	104	141
Dayton MSA	140	91	155
Ohio	111	78	116



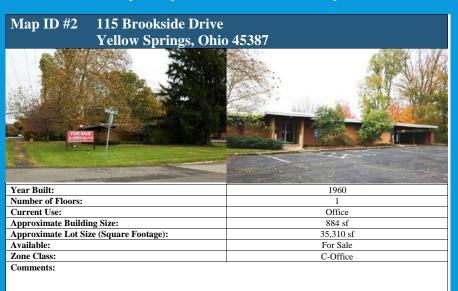
- The overall **Crime Index** for the PSA (Yellow Springs) is **87**, well below averages of the broader SSA (141), the Dayton MSA (140) and the state of Ohio (111).
- Therefore, it is not believed that the perception of crime for the PSA will be a deterrent to residential growth, and may present an advantage for this area when trying to attract new residents.



Primary Study Area

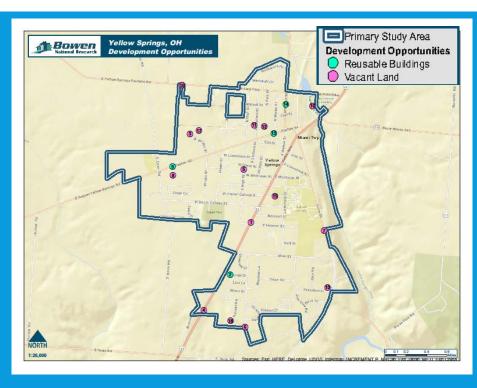
## Numerous Development Opportunities (Sites) Exist in Yellow Springs

#### **Property Profiles - Example**



RATINGS					
Building (Exterior)	Neighborhood	Access (Ingress/Egress)	Visibility	Parking	Development Potential
В	В	A	A	A	A

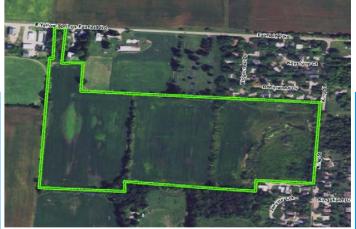
- A Above Average
- B Average
- C Below Average
- N/A Not Applicable



- 19 properties for potential housing development (15 vacant parcels and 4 existing buildings)
- Physical capacity = 700+ Housing Units

#### Glass Farm Potential

- Site is Marketable in terms of visibility, accessibility, surrounding land uses, and proximity to community services, employment, and highways.
- Due to its size, this site can likely accommodate a variety of residential development product types, including multifamily units and single-family homes, or a combination of the two uses.
- There is a potential to physically accommodate approximately 131 single-family homes or 327 multifamily units.
- → A larger number of units can likely be placed on this land, assuming it meets zoning, flood zone, infrastructure and other development requirements.
- Stakeholders most commonly selected Detached Homes, For-Sale Housing, and Rental Housing as potential development styles.
- ☐ In terms of *affordability*, stakeholders (65.4%) indicated that it would be appropriate for a *mixed-income project*. Half of all stakeholders indicated that the Glass Farm site would be appropriate for *market-rate housing*, while 46.2% stated that the site should be considered for *low- to moderate-income* housing.



Facts				
	West side of King Street			
Location	Far west portion of Village			
Square Feet	Approximately 1,871,511			
	44 Total			
Acres	30 Suitable for Development			

### Resident Survey - 581 Respondents

#### **Satisfaction w/Current Housing Situation**

- Three-fourths (79.6%) of residents rated satisfaction with their current residence as 4 or 5 (on a scale of 1 to 5, with 5 being most satisfied). People are satisfied with their own residence.
- The most common reasons cited by survey respondents for living in Yellow Springs is because of community vibe/feel and diversity. A welcoming community, desirability of the area/neighborhood, and preferable schools were chosen as reasons by over 40.0% of all respondents.

#### **Housing Issues/Challenges**

- Most respondents (88.6%) rated the <u>current housing</u> <u>market as either poor or fair</u>. The most common reasons selected were <u>high prices or rents (82.4%)</u> and property taxes (70.3%).
- Most respondents (67.7%) indicated that it was a challenge to find suitable housing in Yellow Springs. Residents who stated it was difficult (or somewhat difficult) to find suitable housing cited affordability/housing cost (90.1%) and limited overall housing supply/low inventory (73.2%) as major reasons.
- A significant number of respondents (136 in total) also indicated that <u>affordability/lack of affordable</u> <u>housing is the most significant housing issue facing</u> Yellow Springs.

#### **Housing Needs/Priorities**

- The most cited housing types needed in Yellow Springs included <u>low-cost</u> and <u>moderate-cost rental</u> <u>housing</u> for <u>families</u>.
- Nearly half of all respondents stated that there is a high need for apartments in Yellow Springs
- A significant share of respondents (92.4%) have experienced <u>paying over 30.0%</u> of income on housing costs. This share of households is consistent with what respondents claim is the most significant housing issue in Yellow Springs: a <u>lack of affordable housing</u>.

### Stakeholder Survey - 26 Respondents

#### **Housing Needs**

- Most respondents indicated that the <u>highest demand</u> was for <u>Rental Housing</u> (76.9% of all respondents), <u>Low- to Moderate-Income Housing</u> (73.1%), and <u>Energy Efficient Housing</u> (69.2%).
- Moderate housing demand exists for the special needs population (57.7%), as well as Live/Work units (53.9%)
- ⇒ Largest share of respondents indicated that there was <u>high demand</u> for <u>single-family homes</u> (80.8%), followed by <u>apartments</u> (57.7%).
- Moderate demand for duplex/triplex/ townhome units (46.2%) and condominium units (42.3%).
- The <u>highest</u> level of housing <u>need</u> exists for households <u>earning \$75,000 or less</u> per year.

#### **Housing Issues**

- Over 80.0% of respondents indicated that <u>limited availability</u> and <u>affordability</u> occur often as housing issues.
- Nearly 70.0% of respondents gave the <u>highest priority</u> to both <u>new construction</u> and <u>renovation or revitalization</u>.
- The Homebuyer Assistance programs were given the top priority ranking for housing assistance that should be supported and promoted.

### Stakeholder Survey - 26 Respondents

#### **Barriers to Housing Development**

- Over 80.0% indicated that <u>availability of land</u> and <u>cost of land</u> were both obstacles that limit residential development in Yellow Springs. <u>Financing</u>, <u>cost of labor and materials</u>, <u>and community support</u> were also noted as obstacles by several stakeholders.
- → A couple of stakeholders suggested <u>annexing</u> <u>land</u> outside of the village to create more opportunities for development. Additional stakeholders suggested <u>encouraging infill</u> <u>development</u> on non-conforming parcels.
- Other suggestions include:
  - <u>Partnering with developers</u> who would be committed to a project in Yellow Springs
  - <u>Create incentives</u> for landowners to sell developable land
  - Encourage developers to include a percentage of low- and moderate-income units as part of new residential projects
  - <u>Eliminate lot size</u> and <u>square footage</u> <u>requirements</u> for new residential developments.

#### **Barriers to Housing Development**

- Seventeen (17) stakeholders provided additional comments regarding housing issues:
  - Find a way to <u>offset increasing housing costs</u> despite the shortage of available land for development.
  - <u>Availability of additional real estate</u> for sale in order to lower housing costs,
  - A <u>balance of different housing types</u> and a <u>variety of incomes</u> to keep Yellow Springs affordable.
  - <u>Innovative design</u> of new homes that fit well with the community.
  - Efforts to <u>maintain an affordable rental</u> market that is supported by the Village government and local school district.

### Overall Housing Market Needs

- Rental Housing for Low-Income Seniors and Families
- Workforce Housing
- Low-Maintenance Senior-Oriented Housing
- Modern Market-Rate Rental Housing
- Entry-Level and Higher-End Modern For-Sale Housing
- Special Needs Housing

Yellow Springs Housing Needs Estimates (2017 to 2021)			
Housing Segment	Number of Units*		
Subsidized Rental Housing (Senior & Family)	~100		
Low-Income Rental Housing	~80		
Affordable Workforce Rental Housing	~70		
Market-Rate Rental Housing	~60		
Senior Care Housing	15 (Beds)		
Entry-Level For-Sale Homes	~40		
Moderate-Income For-Sale Homes	~30		
High-Income For-Sale Homes	~120		

\*Maximum number of units assumes product is marketable, affordable and in an appropriate location. Variations of product types will impact the actual number of units that can be supported. Additionally, incentives and/or government policy changes could encourage support for additional units that exceed preceding projections.

### Housing Priorities and Strategies (Slide 1)

- Set Realistic Goals for the Type and Number of Housing Units Yellow Springs wants Developed over the Next Five Years
- Support Efforts to Enable Area Seniors to Transition into Housing to Meet Their Changing Needs
- Explore Programs and Initiatives that Assist Developers of Housing and Residents Seeking Housing
- Support Affordable Rental Housing for Seniors, Low-Income Households and Workforce Households
- Support and Encourage Development of Higher-end For-Sale Housing
- Support Special Needs Housing Initiatives and Housing Product
- Preservation and Renovation of Existing Housing Should Remain an Area of Focus
- Explore Housing Programs and Initiatives that will Retain and Attract Millennials

### Housing Priorities and Strategies (Slide 2)

- Continue to Support Policies and Initiatives to Promote the Development of Small Lots
- Identify and Market Yellow Springs to Potential Developers
- Explore and Encourage Development Partnerships
- Encourage the Redevelopment of Vacant and Unused Structures, and Encourage Development of Vacant Parcels
- New Residential Development Should be Balanced to Address the Housing Needs of Both Low- and High-Income Households
- Support Efforts to Promote Racial and Socioeconomic Diversity Through Marketing and Housing Initiatives
- Consideration Should Be Given to Supporting Residential Development of Family-Oriented Housing
- Encourage Development of Mixed-Income and Multigenerational Housing at the Glass Farm Site
- Develop Next-Steps Plans with Yellow Springs Housing Committee and Focus Groups